

# State of the market: A return to global business travel

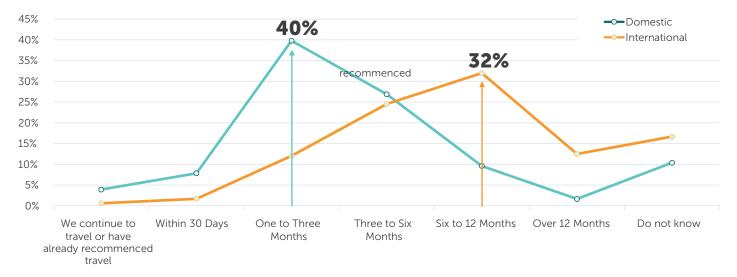
### **Expectations on Business Travel Resuming**





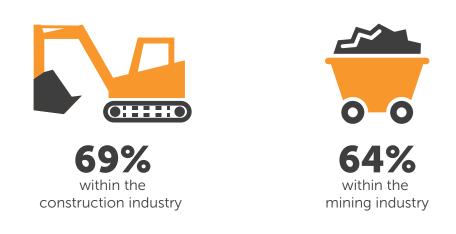
international travellers expect to resume in 6-12 months

#### Domestic will lead the business travel recovery



## **Domestic by top Industries**

Within the next three months, these industries have said they will resume domestic business travel

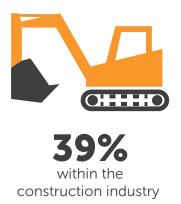




# industries

International by top Industries

Within the next six months, these industries indicated they will resume international travel







Information Media and Telecommunications is the most confident industry to resume travel to travel overall with only 6% unsure when international travel would return



Asia and NZ lead the recovery process

**International by Region** 





Asia and EMEA lead the recovery process for international travel resumption. EU movement made easier due to geography and faster opening of borders intra region compared to rest of the world

# **Business Travel will come back progressively**

#### International will recommence travel as soon as restrictions are lifted







60%

### Business Travellers will look to their employer for reassurance



said their organisation deeming it safe to travel would be a key trigger to resume travelling



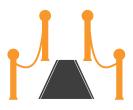
## Customers are at the heart of a desire to travel



87% want travel to resume to help win new business



84% want travel to resume to help manage existing customer relationships

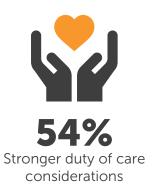


62% want travel to resume to facilitate conferences and events

Travel Policies need to adapt to a changed business travel environment



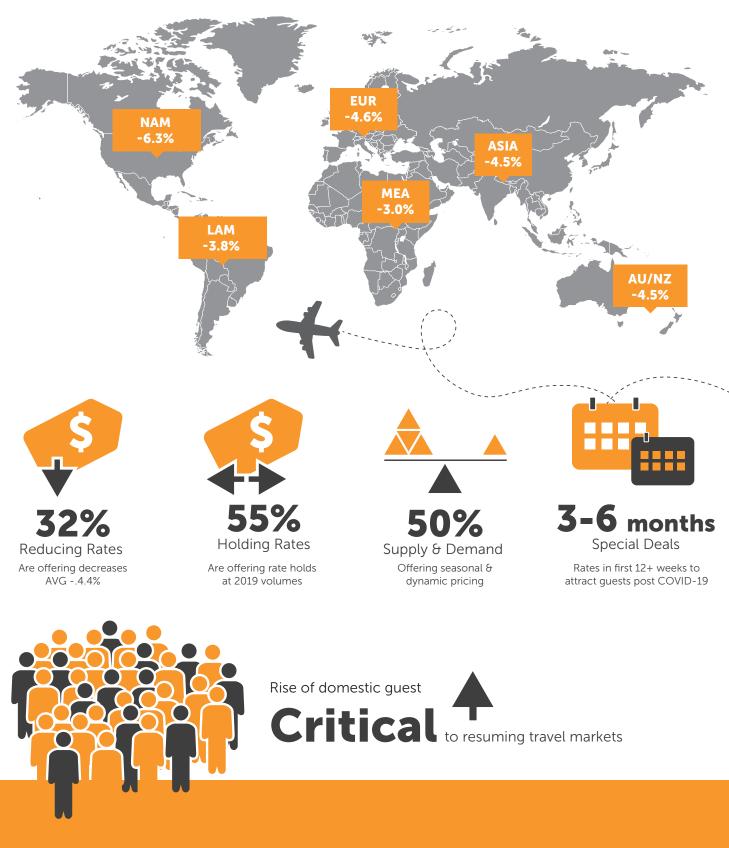






## 2020-21 Hotel Rate Strategic Shifts

#### Hotels forecasting rate changes across the region



Travellers, Travel Bookers and Travel Managers/Procurement Managers were invited to complete the State of the Market Surveys run by 4D (4th Dimension Business Travel Consulting) during May and June 2020. Survey ratings and comments in responses were consolidated using Clicktools and reported on aggregate responses as to remove identity of respondents. 4D makes no representations or warranties of any kinds, express or implied

